



Upcoming Events:

- April 17 - 19, 2018 - SASBO Annual Conference at Nashville, Tennessee
- May 23 - 25, 2018 - Spring 2018 VASBO Conference at Inn at Virginia Tech, Blacksburg, Virginia
- July 10 - 13, 2018 - Eagle Institute at Philadelphia, PA
- September 21 - 24, 2018 - Annual ASBO Meeting and Expo at Kissimmee, Florida

President's Message

By VASBO President, LaShahn



Greetings,

The year of my presidency has flown by very quickly; however, I am overjoyed by all we have been able to accomplish as an association. It is certainly true, "Team work makes the dream work". So, thanks to you as VASBO members for being apart of the association. Without members there would be no association.

We hope that you have found for yet another year, VASBO has demonstrated it is here to serve you and assist you with being effective in your role as school business officials (SBO). Also, special thanks to all of our School Superintendents for allowing you to be part of VASBO and for their leadership and dedication to public education. I also want to thank everyone who was able to attend the 2018 Joint VASS and VASBO Winter Conference and express my gratitude to VASS for their collaboration in planning and executing the conference. We hope the conference was a great experience for all who attended. Each workshop topic presented was relevant and meaningful, as we carry out the mission of local school divisions. Job well done to Ben Kiser, Steve Bateson, Andy Stamp, Liza Scallet, VASBO Directors and VASBO Management Team who played a critical role in executing the outstanding 2018 Joint Winter conference. Woo-hoo!

Overall, I am humbled and honored to serve as the 53rd President knowing that VASBO is the premier organization for School Business Officials. Not only are the VASBO workshops pertinent and informative, but the opportunity to interact with other school business leaders is invaluable. Networking and making connections with other school business leaders is priceless. Fellow business leaders have similar challenges and are equipped to offer insight and assistance in times of need. No school division is an island as we rely on each other for our individual as well as our collective success. So, as we strive to "Reach our Maximum Potential" (2018 Theme) be:

- ◆ Deliberate in optimizing processes,
- ◆ Focused in moving from paper-based forms and processes to digital management for faster delivery of services,
- ◆ Diligent in insuring your school division has strong internal controls which support the adherence and compliance with various rules and regulations, and
- ◆ Intentional in looking for every way possible to maximize resources and track the bottom-line fiscal impact of various instructional and non-instructional programs.

In closing, VASBO is so proud of every SBO as you dedicate your lives to supporting your Superintendent, Board members, students, staff and local school communities. We salute and celebrate every VASBO officer, director, committee chair and co-chair, member, vendor, sponsor, and certainly every past President. Without everyone's dedication and pursuit for excellence both individually and collectively, VASBO would not be the prestigious association that it is today. Thank you.

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Executive Director's Update

By Executive Director, Steve Bateson

Greetings,

Following the successful Fall Conference in Short Pump, VASBO experienced another successful Winter Conference alongside of VASS! This year VASBO and VASS shared in the planning of the most recent conference in January and we got along!! Having the conference at the Marriott seemed better with more room in the ballroom, having our vendors present, along with sufficient parking. We have already started working with VASS on the 2019 Joint Winter Conference. Dates and locations will be shared as soon as they are confirmed.



Planning for the 2018 VASBO Spring conference is almost complete ([see pages 13-15 for more details](#)) and we have identified some great speakers to provide relevant and meaningful information to our respective members. This year's VASBO Spring Conference has been enhanced to comprise a Tailgate Party on Thursday evening to include classic tailgate foods, games and a D.J. Don't forget to wear your favorite sports team jersey or other spirit gear to the Tailgate Party. I will be sporting my VCU attire!!

The Technology Committee is making progress in developing the new website for VASBO. The committee has attended online training three times and has reviewed numerous online videos and procedures. VASBO is hoping to unveil the new website at the Spring Conference. Can't wait!

There are also upcoming deadlines for some awesome awards that are presented through ASBO International. The Emerging School Business Official award gives individuals that have less than 5 years of experience in school business a \$2,000 scholarship to attend the next ASBO International Conference and Expo. This year the Expo will be in Kissimmee, Florida. The other awards that are given through ASBO include the Pinnacle Award with a nomination deadline of May 1, 2018 and the Eagle Award with a nomination deadline of June 1, 2018. Please go to the ASBO website at www.asbointl.org and look for the Awards tab for more information on eligibility and other award requirements. Good luck!

2018 Joint VASS/VASBO Winter Conference Highlights

On January 10, 2018, members of the Virginia Association of School Superintendents (VASS) and the Virginia Association of School Business Officials (VASBO) met at the Richmond Marriott in downtown Richmond, VA. The conference had record attendance (over 200 attendees) and all attendees left the conference with new information to take back to their respective school divisions.

On the morning of January 10, Forecast5 Analytics had a record number of school business officials and Superintendents attend their workshop. We had to double the number of chairs in the room, so everyone had a seat. Not only did Forecast5 present their platform in comparing expenditures between school divisions but they introduced a process within 5Share to assist school divisions with their new requirement to report school data under ESSA. Thank You Mike English and Kelly Whitley for your presentation.



Following a delicious lunch, the afternoon started with awarding \$500 scholarships to eight School Business Officials (SBOs) across the Commonwealth to assist in paying for the SFO exam in May 2018 at the VASBO Spring Conference.

After lunch, there were a series of five presentations, featuring Jim Regimbal, who spoke about the details of the Governor's Proposed Budget and other hot topics related to finance in school divisions. Sasha Pudledski continued the afternoon session with an update on Healthcare reform especially as it relates to Medicaid. Next came Jess Gartner who presented on the new ESSA requirement for school expense reporting. Tom Smith presided over a panel of experts as they supplied attendees with information on which legislative bills or issues will be important during the current General Assembly. The last presentation of the day was Michael Durland from the IRS on the topic of the taxability of employee benefits. The evening finished with a reception hosted by American Fidelity and Forecast5 Analytics.



2018 Joint VASS/VASBO Winter Conference Highlights (Cont.)

On January 11, following a great breakfast Governor-Elect Ralph Northam came to speak about his view of the State of the Commonwealth and his legislative priorities. The morning included a series of four presentations which included an Update on the Virginia Retirement System with Patricia Bishop and Barry Faison; Dr. Raymond Bell's presentation focused on the relationship between Superintendents and School Business Officials (SBO) based upon information received through surveys completed by members of VASS and VASBO; and the presentation by Jamie Bitz from JLARC, who spoke about the performance of operations in the Community College System. The last presentation was a panel discussion from two school divisions where the Superintendents and Finance Directors spoke about their relationships in their respective school divisions. The rest of the day was dedicated to VASBO with lunch, a business meeting and a final workshop from Matthew Malinowski relating to preparing for the SFO exam coming up in May 2018 at the VASBO Spring Conference. Attendance at this final workshop required us to add again chairs and tables for all the attendees that were present. This is a great sign that our members are interested in this international certification!



2018 Joint VASS/VASBO Winter Conference Moments



2018 Joint VASS/VASBO Winter Conference Moments



Horace Mann SFO Scholarship Winners Recognized at the Joint VASS/VASBO Winter Conference

Founded in 1910, the Association of School Business Officials (ASBO) International is a nonprofit organization that represents approximately 30,000 school business professionals worldwide. “ASBO International’s Certified Administrator of School Finance and Operations (SFO) certification is the only internationally recognized certification for school business officials,” says ASBO International Executive Director John Musso. Consequently, this year the VASBO Management Team established an overarching goal to enhance VASBO workshops and professional learning opportunities by aligning them more with ASBO’s School Finance and Operations (SFO) certification program. ASBO International Strategic Partner Horace Mann is the proud sponsor of the SFO certification program. Horace Mann donated \$4,000 to VASBO and each of the eight SBO winners received a \$500 scholarship to cover the cost of the SFO exam fee. Please join VASS & VASBO in congratulating the school business officials below for being the 2018 VASBO Horace Mann SFO Scholarship winners. They are on your way to earning their Certified Administrator of School Finance and Operations (SFO) designation. Woo-hoo!



From left to right:

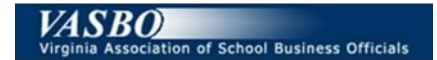
- John Edwards, Horace Mann Representative and SFO Program Sponsor
- Kathleen Jackson, Chief Financial Officer for Roanoke City Public Schools
- Shannon Irvin, Assistant Superintendent of Administration for Nelson County Public Schools
- Mandy Hall, Director of Finance for Salem County Public Schools
- Dawn Wright-Lawson, Chief Financial Officer for Henry County Public Schools
- Tammy Jones, Director of Finance for Bristol Virginia Public Schools
- Katie Miano, Director of Finance for Montgomery County Public Schools
- Brook Thomas, Chief Financial Officer for Northampton County Public Schools
- Beth Shupe, Director of Business/Finance for Wise County Public Schools (not in picture)

Special thanks to Allison Barton-Kramer, ASBO’s Director of Certification, who processed SFO Exam Eligibility applications over the winter holiday and has made this process one of the greatest experiences ever. Ms. Barton-Kramer thank you for your outstanding response rate, superb follow through and exceptional professionalism.

Strengthening Your Career With the Only Internationally Recognized Credential

Worldwide out of the 30,000 school business officials, there are 330 school business officials who have earned the SFO certification, of which ten (10) serve as school business officials in the Commonwealth of Virginia.

- Monique Barnes, Williams-James City County Schools
- Patricia Camery, Frederick County Schools
- Lisa Frye, Loudoun County Schools
- LaShahn Gaines, Spotsylvania County Public Schools
- Penny Hodge, Roanoke County Schools
- Dennis Jarrett, York County Schools (Retired)
- Robbie Marchant, Winchester Public Schools
- Christopher Stafford, Pulaski Public Schools
- Debbie White, Goochland County Schools
- Thomas (Tim) Yetter, Loudoun County Schools



As school districts are pressed more than ever to be accountable to their communities, having an SFO at the helm demonstrates that your district is committed to being a trustworthy steward of taxpayer dollars and to effectively allocating educational resources to support student success.

The SFO designation is granted to highly qualified school business professionals who fulfill multiple requirements, including demonstrating certification eligibility (through work experience and education); passing a comprehensive exam that tests competency in accounting and school business management topics; and adhering to the ASBO International Certification Code of Conduct. School business professionals who earn the SFO certification have proven that they have the required knowledge, expertise, and fiscal credibility to lead their school district and effectively manage the district's finances.



To increase the number of SFOs in the Commonwealth of Virginia, on January 11, 2018 VASBO started a SFO Study Group to assist VASBO members with passing the SFO exam. Currently, we have approximately 23 school business officials who are a part of the 2018 study group. After completing the study group, each study group participant will be reimbursed for their SFO eligibility application fee. Also, per ASBO if a current certified SFO participates in the VASBO Study Group they can submit the study group hours for contact hours. This is a superb benefit, as the Go To Meeting Study Group sessions are free of charge. If you are interested in joining the study group, we still have 5 slots available. Also, each session is being recorded.

The instructor for the VASBO SFO Study Group is Matthew J. Malinowski, SFO and School Business Administrator/Board Secretary for the Upper Moreland School District. Mr. Malinowski holds a Master of Public Administration Degree from the University of Pittsburgh and is a Certified Administrator of School Finance and Operations (SFO®). In 2007, Mr. Malinowski completed the Advanced Governmental Finance Institute through the University of Wisconsin Madison and the Government Finance Officers Association (GFOA).



Special thanks again to Horace Mann for sponsoring the scholarships through the Virginia Association of School Superintendents (VASS). In addition, much appreciation to RDA for sponsoring the January 11 study group session (instructor travel costs), which had approximately 40 workshop attendees. Congratulations to all as you take your professional development to the next level. The 2018 VASBO SFO Study Group schedule is listed below.

- Thursday, January 11 from 1 p.m. to 4 p.m. (Richmond Marriott)
- Saturday, February 17 from 11 a.m. to 3 p.m. (Go To Meeting)
- Saturday, March 17 from 11 a.m. to 3 p.m. (Go To Meeting)
- Saturday, April 14 from 11 a.m. to 3 p.m. (Go To Meeting)
- Thursday, May 3 from 11 a.m. to 3 p.m. (Go To Meeting)
- Wednesday, May 23 from 9 a.m. to 5 p.m. (Inn at Virginia Tech)



Strengthening Your Career With the Only Internationally Recognized Credential (Continued)

Beginning February 1, 2018, the SFO exam process is transitioning to one universal application and test form with combined accounting and school business management content. Candidates will have 3 1/2 hours to complete 150 test questions. Further, to serve as a valuable resource, VASBO has coordinated with ASBO and Pearsonvue to provide the paper form of the SFO exam at the Spring Conference. Currently, we have many VASBO members enrolled to take the exam on Friday, May 25 at the VASBO Spring conference from 1 p.m. to 5 p.m. (the exam will start promptly at 1:30 p.m.). There are still more exam seats available. If you are interested, please contact Steve Bateson, Executive Director at admin@vasbo.org.



Budget & Legislative Update

Many school business officials joined the February 20, 2018 VDOE budget conference call where Kent Dickey, VDOE's Assistant Superintendent of Finance and Ed Lanza, VDOE's Budget Director summarized the Senate Finance and House Appropriations proposed budget recommendations. VASBO was honored to coordinate this initiative with VASS in effort to assist school divisions with navigating through the 2019 budget season. It is always helpful when we can hear directly from VDOE. On February 28, 2018, VDOE released Superintendent's Memo 041-18, Amendments to the Introduced Fiscal Year 2018 and 2018-2020 Biennial Budgets Proposed by the House of Delegates and by the Senate. As a result, you were able to see in most instances the wide difference between the House and the Senate. Budgets. By way of next steps, we all are anxiously awaiting the approved General Assembly budget. Per the House, we are unsure as to when this will occur. In the meantime, the VASBO's Legislative committee along with the Virginia Education Association (VEA) is asking all school business officials to reach out to the house budget conferees and request that they take action. Please see below information communicated by VEA.



Invest in Virginia- Support Our Schools

The budget in Virginia hangs in the balance and it has never been more important to make your voice heard! The VA House and Senate are more than \$650 million apart in investing in important programs including our public schools. A committee of six House members and six Senate members will work together to find a compromise. The House expands Medicaid and invests in Virginia's Public Schools; the Senate does not. This will be a difficult budget conference because any compromise will involve deciding whether to expand Medicaid or not. When reaching out to House Conferees ask them to:

1. Support Virginia's educators by including a salary increase in the compromise budget
2. Increase targeted investment to high-poverty schools by increasing at-risk funding
3. Make real investments in expanding VA's Pre-School program for at-risk 4-year olds
4. Invest in the teacher pipeline by increasing funding for the Teacher Residency programs
5. Eliminate the practice of using Lottery dollars to supplant General Fund dollars
6. Expand Medicaid so that we can invest in Virginia's vital programs like public education

Resolution Committee Update

VALUABLE CONTRIBUTIONS: If you are aware of individuals who have made a valuable contribution to VASBO or any school business officials that are retiring this year and you would like to recommend that VASBO honors them with a resolution. Please contact VASBO's Resolution Chair, Vazel L. Townsend at vtownsend@hampton.k12.va.us or at 757-727-2339. Resolutions will be presented on Thursday, May 24 during the 53rd VASBO Spring Conference.

2018 VASBO Executive and Leadership Team

Position	Officers/Directors
President	LaShahn Gaines, Spotsylvania County lgaines@spotsylvania.k12.va.us
President - Elect	Brook Thomas, Northampton County bthomas@ncpsk12.com
Treasurer	Tim Yetter, Loudoun County vasboyetter@gmail.com
Secretary	Christina Berta, Chesterfield County christina_berta@ccpsnet.net
Director	Katie Miano, Montgomery County kmiano@mcps.org
Director	John Broderick, Sussex City jbroderick@sussex.k12.va.us
Director	Tina Cropp, Madison County tcropp@madisonschools.k12.va.us
Director	Mandy Hall, Salem City mhall@salem.k12.va.us
SASBO Director	Christie Fleming, Dinwiddie County cfleming@dcpsnet.org
Immediate Past President	Shannon Irvin, Nelson County sirvin@nelson.k12.va.us
Executive Director	Steve Bateson, VASBO admin@vasbo.org

VASBO Committee	Committee Chairs	Committee Co - Chairs
Resolutions	Vizel Townsend, Hampton City vtownsend@hampton.k12.va.us	Bridgette Smith-Hurd, Spotsylvania County bsmithhurd@spotsylvania.k12.va.us
Audit	Amy Hardy, Pittsylvania County amy.hardy@pcs.k12.va.us	Michelle S. McClanahan, Campbell County mmclanahan@campbell.k12.va.us
Nominations	Shannon Irvin, Nelson County sirvin@nelson.k12.va.us	Bill Bowen, York County wbowen@ycsd.york.va.us
Constitution and Bylaws	Karen Murray, Middlesex County kmurray@mcps.k12.va.us	Tracy Shaver, Harrisonburg City tshaver@harrisonburg.k12.va.us
Continuing Education	Krista Kelly, Manassas City krista.kelly@mpark.net	Barbara Stombock, Shenandoah County blstombock@shenandoah.k12.va.us
Legislative	Wendy Barringer, Tazewell County wbarringer@tazewell.k12.va.us	Beth Shupe, Wise County bshupe@wisek12.org

2018 VASBO Executive and Leadership Team (Continued)

VASBO Committee	Committee Chairs	Committee Co - Chairs
Vendor	Tracey Worley, Pittsylvania County Tracey.worley@pcs.k12.va.us	Tammy W. Quesenberry, Carroll County tquesenb@ccpsd.k12.va.us
Membership	Misty Caish, Virginia Beach Mistys.caish@vbschools.com	Chip Jones, Cumberland County cjones@cucps.k12.va.us
Welcome	Joanne Wright, King and Queen County jwright@kqps.net	Monique Barnes, Williamsburg /JCC Monique.barnes@wjccschools.org
Cardinal Award	Deborah White, Goochland County dwhite@glnd.k12.va.us	Brook Thomas, Northampton County bthomas@ncpsk12.com
Scholarship	Bill Bowen, York County wbowen@ycsd.york.va.us	Wayne Cosby, Henrico County wacosby@henrico.k12.va.us
Data Quality Improvement	Lisa Frye, Loudoun County Lisa.frye.lcps.org	Tracy Shaver, Harrisonburg City tshaver@harrisonburg.k12.va.us Phil Trayer, Spotsylvania County ptrayer@spotsylvania.k12.va.us
Technology	Monique Barnes, Hopewell City mbarnes@hopewell.k12.va.us	Steve Bateson, VASBO admin@vasbo.org

Other - Liaisons & Reps

ASBO Representative	Shannon Irvin, Nelson County sirvin@nelson.k12.va.us	N/A
Past President Liaison	Wayne Cosby, Henrico County wacosby@henrico.k12.va.us	N/A
Vendor Representatives	Kelly Whitley, Forecast5 Analytics kwhitley@forecast5analytics.com	N/A
Vendor Representatives	Donny Brown, Horace Mann Donny.brown@horacemann.com	N/A



Recognition of VASBO Past Presidents

VASBO thanks each of the Past Presidents for their exceptional leadership exemplified during their term in office and how they continue to be a blessing to the association. Your legacy continues on!

Name	Year	Name	Year
Shannon Irvin	2016-17	Edith Williams	1989-90
Bill Bowen	2015-16	Bob May	1988-89
Wayne Cosby	2014-15	Jim Ward	1987-88
Lisa Frye	2013-14	Wayne Mehanes	1986-87
Penny Hodge	2012-13	John Ryder	1985-86
Joanne Wright	2011-12	F. Carroll Alexander	1984-85
William Flaherty	2010-11	Colleen Dryden	1983-84
Christie Fleming	2009-10	Joseph Black	1982-83
Dennis Jarrett	2008-09	George Atwell	1981-82
David Cline	2007-08	John Shughrue	1980-81
Leslie Peterson	2006-07	Nathan Young	1979-80
James Meyer	2005-06	David Alexander	1978-79
Fred Cabler	2004-05	Virginia Thomas	1977-78
James Thorsen, Jr	2003-04	Paul Quintrell	1976-77
Steven Bateson	2002-03	Jerome Stern	1975-76
Robin Corson	2001-02	Joseph Ringers, Jr.	1974-75
Robert Aylor	2000-01	John Schneider	1973-74
Raymond Leonard	1999-00	Rolland Bowers	1972-73
Janet Brown	1998-99	Richard Wingfield	1971-72
James Beckner, Jr	1997-98	Marvin Sutphin	1970-71
Norma Frye	1996-97	Leon Cashwell	1969-70
Alexander Bostrom	1995-96	Earle Buffington	1968-69
Dave Papenfuse	1994-95	Bayes Wilson	1967-68
Bobby Hall	1993-94	Clement Jacobs	1966-67
T.J. Bise	1992-93	W.C. Campbell	1965-66
Glenn Burdick	1991-92	Organizational Meeting	1965
Stephen Partin	1990-91		

2018 VASBO Sponsors & Vendors

Thanks for your sponsorships which allow us to offer programs, professional learning and networking opportunities to school business officials in Virginia!

Name	Sponsorship	Primary Contact
American Fidelity Assurance Company	Diamond	Adam Ashby
Forecast5 Analytics	Diamond	Mike English
AXA Advisors	Diamond	Frank Elgin
VACORP	Platinum	Stephanie Heintzman
Virginia Retirement Specialist	Platinum	Robert Cox
Horace Mann Insurance	Platinum	Donny Brown
Mark III Employee Benefits	Platinum	Neil Browser
ESS—Education Solutions Services	Gold	Russell Leboff
TRA School Software Solutions	Gold	Mallory Wiggs
RDA Systems	Gold	Dave Davis
Pierce Group Benefits	Gold	Donna Nixon
Sonny Merryman, Inc.	Gold	Whitney Kopanko
Frontline Technologies	Gold	Ben Allston
Sodexo	Gold	Sonja Bauer
Data Business Systems	Silver	Larry Harmon
TJ Distributors	Silver	Jason Dinan
Hanover Research	Silver	Leila Nuland
Keystone Information Systems	Silver	Judd Van Dervort, Jr.
EDUStaff	Silver	Isaiah Thaler
PCG Education	Silver	Josh Ellis
Online School Management Systems	Silver	Tony Watkins
Kelly Educational Staffing	Silver	Jennifer Carosielli
Scott Insurance	Silver	Mike Philhower
Cunningham Recreation/Gametime	Silver	Gregg Dollings
ABM Business Services	Member	Shawn Wilkerson
Schneider Electric	Member	Chris Dellinger
VML Insurance Programs	Member	Robert Lautenberg
Keenan	Member	Ann Donovan
One Digital Health Benefits	Member	Carrie Bartlett
Cherry Bekaert & Holland	Member	Greg Miller
US Communities	Partner	Matt East
Wells Fargo Bank	Partner	Greg Snow

News You Can Use

New VASBO Division Membership Fee Structure Effective July 1, 2018

At the Joint VASS/VASBO Winter Conference, VASBO's Management Team and membership approved first reading approval to add a Division membership. Specifically, persons eligible shall be individuals currently working as school business officials.

Each division shall identify one base member and will be assessed one annual dues amount for the school division which will allow an unlimited number of additional school division employees to become VASBO members at no additional cost. Annual dues shall be assessed based on the Division's March 31 Average Daily Membership for the preceding fiscal year, as published by the Virginia Department of Education.

The VASBO membership dues schedule shall be updated as a budgetary item. The proposed division membership dues schedule for 2018-2019 is listed below, pending second reading approval at the Spring conference.

ADM	Annual Division Dues
0 - 5,000	\$50
5,001 - 10,000	\$100
10,001 - 20,000	\$125
20,001 - 50,000	\$150
50,001 - Over	\$200

ESSA School-Level Expenditure Reporting Requirement

As you are aware, the federal *Every Student Succeeds Act* (ESSA), which reauthorizes the *Elementary and Secondary Education Act of 1965*, includes a provision that each state education agency (SEA) must include on its annual state report cards (i.e., School Quality Profiles in Virginia) the following information:

*“The per-pupil expenditures of Federal, State, and local funds, including actual personnel expenditures and actual non-personnel expenditures of Federal, State, and local funds, disaggregated by source of funds, for each local educational agency **and each school** in the State for the preceding fiscal year.”*

School divisions will report school-level expenditures for purposes of satisfying this federal requirement beginning with fiscal year 2019 data. In order to satisfy the federal requirement, school divisions must be able to 1) indicate that expenditures are sourced with a.) state or local funds, and b.) federal funds, separately, and 2) identify the location of the expense at the school-level or the central office. By way of next steps, the Virginia Department of Education (VDOE) will provide additional information to school divisions on the ESSA per pupil expenditure reporting requirement in a Superintendent's Memorandum anticipated to be released in March./April 2018. In the meantime, VASBO's Data Quality Improvement Committee members were provided an opportunity to submit feedback and input on VDOE's ESSA Reporting Exposure Draft. VASBO appreciates the fact that VDOE sought out input from school business officials who will be the ones implementing the changes and submitting the necessary reports.

We all are anxious to receive more concrete guidance over the next few months from VDOE as we work to have our FY 2019 budget finalized and adopted by June 30, 2018.

Upcoming Professional Opportunities/Events

SASBO ANNUAL CONFERENCE

Come to Nashville and “Hit the Right Note” with your SASBO peers in Nashville. This conference offers a lot of professional development and Discovery Tracks working with your peers. Please see the SASBO website, www.sasbo.org for more details.

SASBO Annual Conference ~ APRIL 17 - APRIL 19, 2018 ~ NASHVILLE, TENNESSEE

2018 VASBO SPRING CONFERENCE

You are cordially invited to come to the Inn at Virginia Tech located at 901 Prices Fork Road, Blacksburg, Virginia 24060 for a fun-filled, life changing conference experience. Workshops, “tail gate” networking social and so much more! The theme of the conference is “**Get Your Game Face On**”. To help new SBOs get on their game, the Spring Conference will have a separate track, specifically designed for new school business officials. To register for the VASBO Spring conference, please visit the following link: <https://vasbo.site-ym.com/events/EventDetails.aspx?id=1083236> . The 2018 Spring Conference registration fees for VASBO members is as follows:

- Continuing Education Session Only Registration Fee **\$80** (May 23rd from 9 a.m. to 5 p.m.)
- One-Day Only Registration Fee **\$100** (May 24th)
- Full Conference Registration Fee **\$200** (May 24th- 25th)
- Full Conference plus Continuing Education Session **\$240** (**\$40 discount off**) (May 23rd–25th)

To reserve your hotel accommodations at the Inn in Virginia Tech (*which is the recommended hotel for school business officials*) call **540-231-8000 or 877-200-3360**. However, there may be limited rooms on Wednesday, May 23th. Thus, VASBO ‘s overflow hotel is the Hilton Garden Inn (*which is the recommended hotel for all vendors*) The Hilton Garden Inn is located across the street from the Inn at Virginia Tech. For reservations, please contact the Hilton at 540-552-5005 or online at www.blacksburg.hgi.com and mention VASBO. All hotels have a cut-off registration date of **April 30, 2018** and room rates are \$108 per night. See the preliminary conference agenda below.

Date	Event	Time
Tuesday May 22, 2018	VASBO Executive Team Meeting with Dinner Sponsored by VASBO Vendor	7:30 pm to 9:30 pm
Wednesday May 23, 2018	Registration Begins	8:00 am
	Golf at the Inn	8:00 am to 12:00 pm
	SFO Study Group (All Members are Welcome) Topic: Continuing Education - Accounting & School Business Management	9:00 am to 5:00 pm
	TRA Software User Group Session	8:30 am to 11:30 am
	Forecast 5 User Group Session	1:00 pm to 4:00 pm
	General Kick-off Session: “Seven Motivational Gifts” Speaker: Greg Jordan	5:00 pm to 6:30 pm
	Management Team Meeting with Dinner Sponsored by VASBO Vendor	6:30 pm to 7:30 pm
	Vendor Hall (Networking, Food & Games)	7:30 pm to 9:30 pm
	Hospitality Suite Sponsored by VASBO Vendor	9:30 pm to Until

2018 VASBO SPRING CONFERENCE HIGHLIGHTS (CONTINUED)

Date	Event	Time
Thursday May 24, 2018	Fun Walk/Run—Networking activity led by John Broderick, VASBO Director	6:00 am to 6:45 am
	Registration, Breakfast, & Student Entertainment by Christiansburg High School Students	8:00 am to 8:30 am
	General Session I: Overcoming Challenges by Dave Weber, National Motivational Speaker	8:30 am to 9:45 am
	Concurrent Sessions I	10:00 am to 10:50 am
	Track 1 - Onsite Clinics & Pharmacies	
	Track 2 - Contract Law	
	Track 3 - School Law	
	Track 4 - Budget Process Framework and Strategic Financial Planning	
	Vendor Visits & Snacks	10:55 am to 11:15 am
	Concurrent Sessions II	11:20 am to 12:10 pm
	Track 1 - Google Suite Software	
	Track 2 - Leadership Redefined	
	Track 3 - GASB Updates	
	Track 4 - Taking the Mystery out of School Finance	
	Lunch & Recognitions	12:15 pm to 1:30 pm
	SASBO Presentations	
VASBO Presentations		
Cardinal Award Presentation		
Student Scholarship Awards		
Resolutions for Retirees & Matthew J. Malinowski, SFO instructor		
Recognition of New Members		
Unveiling of the New VASBO Website		
General Session II: Vision for the State & ESSA Roll-out by Acting State Superintendent Dr. Steven M. Constantino	1:30 pm to 2:00 pm	
General Session III: ESSA Reporting & Budgeting for FY 2019 Engagement Activity	2:00 pm to 3:00 pm	
Concurrent Sessions III	3:10 pm to 4:00 pm	
Track 1 - The Evolution of Employee Wellness Programs: Addressing Physical, Mental & Financial Wealth of Your Employees		
Track 2 - Cyber Security		
Track 3 - Health Reform Update /ACA Reporting		
Track 4 - Organization & Management of Public Schools		
Vendor Visits & Giveaways	4:00 pm to 5:30 pm	
Past President Reception	5:00 pm to 6:00 pm	
Appreciation Reception for New Members, VASBO Officers, Directors, Committee Chairs & Committee Co-Chairs	6:00 pm to 6:30 pm	
Tailgate at the Inn: Music, Food & Games (Wear your favorite sport team attire)	6:30 pm to Until	

2018 VASBO SPRING CONFERENCE HIGHLIGHTS (CONTINUED)

Date	Event	Time
Friday May 25, 2018	Breakfast	8:00 am to 8:30 am
	ESSA Reporting Activity	8:30 am to 11:00 am
	Business Meeting (Passing of the Gavel & Dismissal)	11:00 am to 12:00 pm
	Box Lunches for Carryout Sponsored by AXA	12:00 pm to 12:30 pm
	SFO Paper Based Exam Sponsored & Administered by ASBO, Horace Mann & Pearsonvue (Exam will start promptly at 1:30 p.m.)	1:00 pm to 5:00 pm

Other Deadlines

2018 EAGLE INSTITUTE

Join an intimate group of your school business colleagues at this boutique leadership event, where you'll gain a 360-degree view of leadership concepts from an academic, historical, and philosophical perspective. Please see the ASBO website for details.

<http://asbointl.org/meetings/eagle-institute>

JULY 10 - JULY 13, 2018

PHILADELPHIA, PENNSYLVANIA

2018 ANNUAL ASBO MEETING & EXPO

Join a powerhouse of professional collaboration alongside fellow colleagues who sharpen your ideas, share proven solutions, and confirm the value of community at ASBO International's Annual Meeting and Expo. Please see the ASBO Website for more details.

<http://asbointl.org/meetings/annual-meeting-expo>

SEPTEMBER 21 - SEPTEMBER 24, 2018

KISSIMMEE, FLORIDA

2018 ASBO Pinnacle Awards

Celebrating the unique ingenuity of school finance managers, the Pinnacle Awards recognize school business officials for innovations or outstanding practices that result in cost savings, improvements, or enhancements for their districts. Visit the VASBO website by **May 1, 2018** to nominate a school business official.

<http://asbointl.org/awards-career-development/pinnacle-awards/application>

2018 ASBO Eagle Awards

The highest honor in school business, the Eagle Awards celebrate visionary leaders in the profession whose outstanding leadership and dedication have improved student achievement and enriched communities. Visit the ASBO website at <http://asbointl.org/awards-career-development/eagle-awards/application> to nominate a school business official by **June 1, 2018**.

EMERGING SCHOOL BUSINESS LEADERS SCHOLARSHIP

Supporting school business officials with five or fewer years of experience, the ASBO Emerging School Business Leaders Scholarship recognizes new professionals and helps them develop into tomorrow's leaders. Visit the ASBO website by **June 1, 2018** (see below).

<http://asbointl.org/awards-career-development/emerging-school-business-leaders-scholarship>